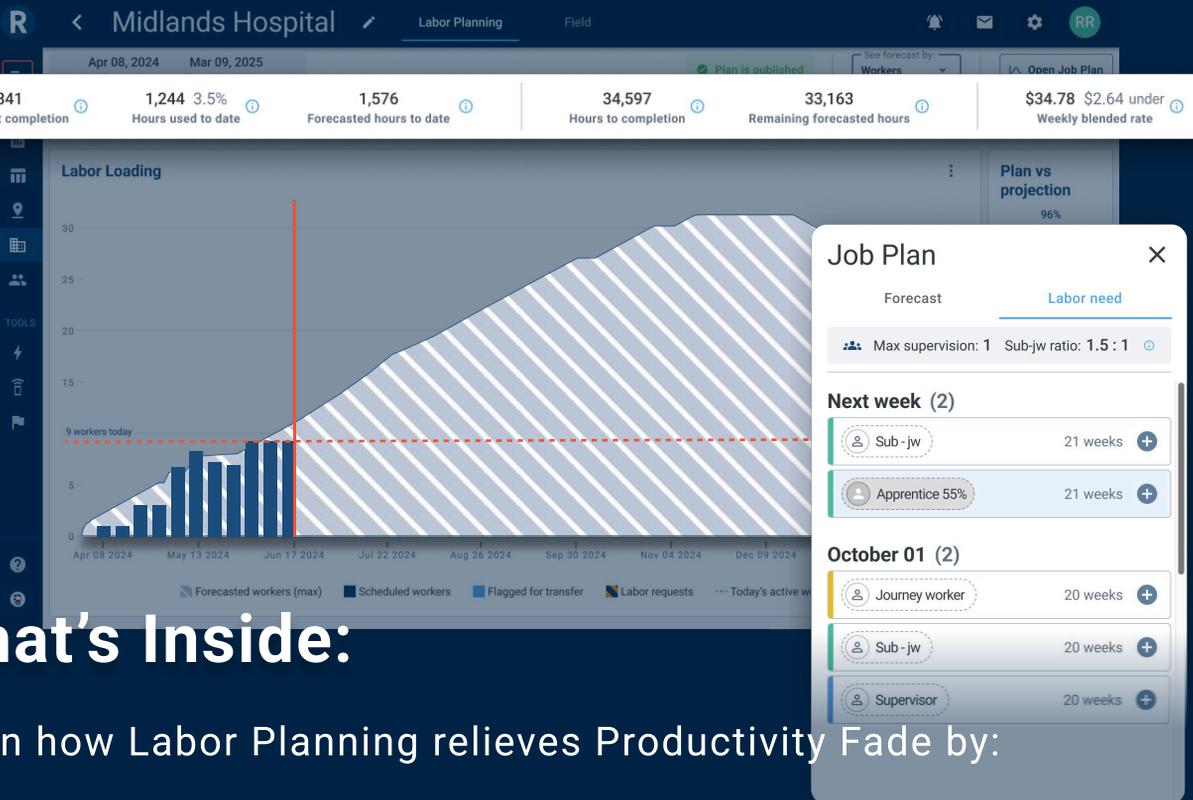


Improving Productivity through Labor Planning

RIVET's Guide for Self-Perform Contractors



What's Inside:

Learn how Labor Planning relieves Productivity Fade by:

- 1 Revealing Workforce Capacity mismatches
- 2 Setting the pace for success in a job's first 35%
- 3 Addressing schedule compression early on
- 4 Supporting productive and profitable exit strategies

RIVET

THE LABOR SITUATION

Labor is #1 or #2 in dollars on jobs, and the #1 risk factor on job profitability

1. Having a **Labor Plan** improves Productivity

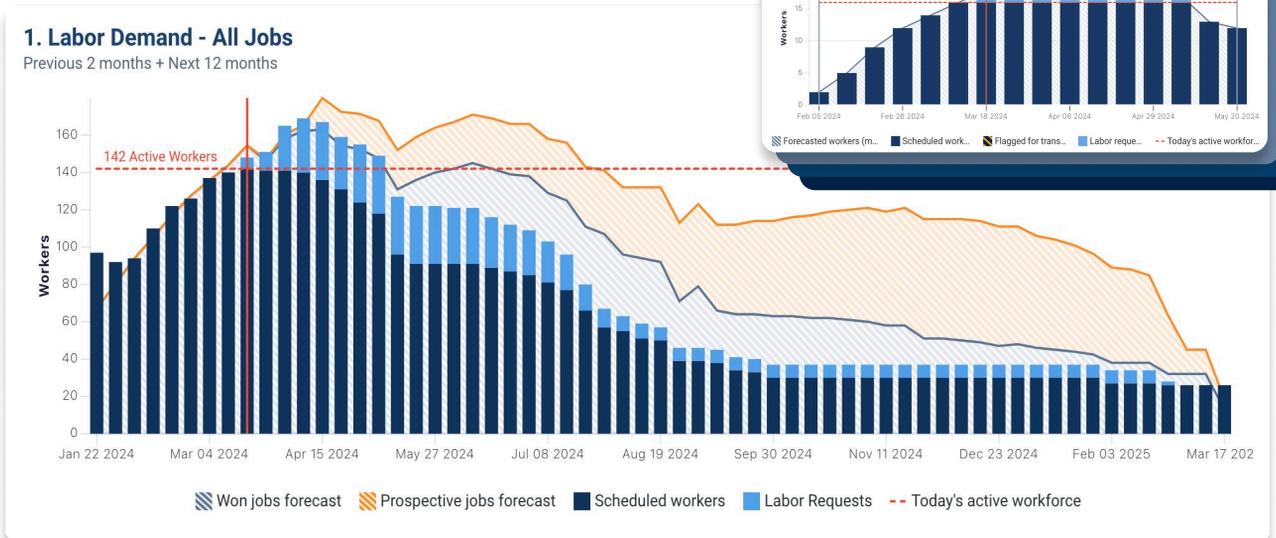
2. Having a **Workforce Management Business Practice** is how you create, maintain and execute a labor plan for your business

3. You need a **software platform** built for construction and fit to the task

The Labor Plan, defined:

How you allocate your people to execute all the projects your business has taken on

Project Labor Plans combine to create a Company Workforce Capacity



“That's one of the most powerful things about a Workforce Management tool: With the way you can forecast and schedule, you can really see every job you have under your contract. You can see exactly how that's going to work out.”

— Kyle Sutter
Director of Construction, Westphal & Co.

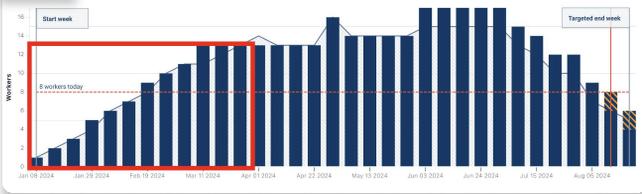
1 See Workforce Capacity mismatches in real time



“Seeing the capacity demands earlier to make timely hires is really the biggest thing for me. So just being able to see that [in RIVET] and grow with the times makes the most of our opportunities.”

— Kyle Sutter, Westphal & Co.

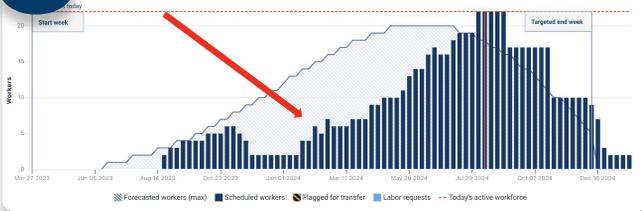
2 Ensure the first 35% of jobs are properly staffed



“Sixty percent of our work always falls past the back half of the job, but we still have to execute that 40% up front. This allows us to recognize early on if we’re staffing at pace. We need to execute this timeframe and maintain this peak we’re planning, or there’s a couple of different things that happen. We’re gonna be lagging behind, it’s gonna push our peak or it’s gonna have to push the date.”

— Andrew Aker, Interstates

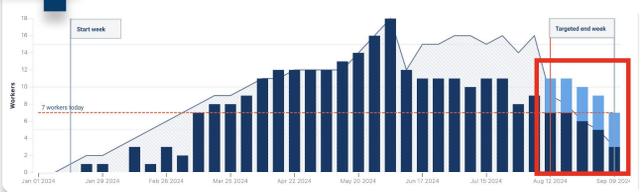
3 Monitor a successful ramp-down to capture profit



“It’s a really big part of our business to look at the ramp-up to make sure coming down is the part where money is saved on projects. We’re looking at the schedules in RIVET, comparing that to the WIP you can pull out of RIVET and making sure those numbers line up with the schedule.”

— Kyle Sutter, Westphal & Co.

4 Address schedule compression early on with a visual curve



“When we see something like this, we’re starting conversations with the construction manager or general contractor right away. We show them exactly what this compression is gonna do. It’s gonna create massive amounts of overtime, trade stacking. This is a really good example of what a project looks like when there’s major schedule slippage. A lot of overtime built into this one. It’s gonna be tough.”

— Kyle Sutter, Westphal & Co.

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Podcast, Construction is Hard



Request a RIVET Workforce Management
platform demo

